



July 15, 2021

To, Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051.

Symbol: ANGELBRKG

Department of Corporate Service **BSE** Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

Scrip Code: 543235

Dear Sirs,

Subject: Press release - 4x Growth in Client Base over the Last Nine Quarters

Please find enclosed press release dated July 15, 2021 for the captioned subject.

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

For Angel Broking Limited



Naneed Patel **Company Secretary and Compliance Officer** Membership no. A22506

Encl: As above



CSO & Corporate Office: 6th Floor, Ackruti Star, Central Road, MIDC, Andheri (E) Mumbai-400 093. T: (022) 4000 3600 F: (022) 3935 7699

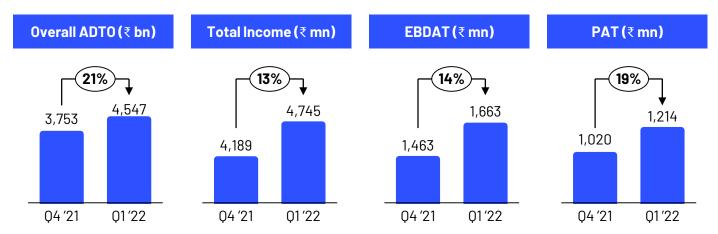
Regd Office:

G-1, Ackruti Trade Centre, MIDC, Road No-7, Andheri (E), Mumbai - 400 093. T: (022) 6807 0100 F: (022) 6807 0107 E: support@angelone.in www.angelone.in

Angel Broking Limited CIN: L67120MH1996PLC101709, SEBI Registration No Stock Broker: INZ000161534, CDSL: IN-DP-384-2018, PMS: INP000001546, Research Analyst: INH000000164, Investment Advisor: INA000008172, AMFI Regn. No. ARN-77404, PFRDA, Regn. No.-19092018.

4x Growth in Client Base over the Last Nine Quarters

Mumbai, 15 July, 2021: Angel Broking Limited (NSE: ANGELBRKG, BSE: 543235), announced its unaudited consolidated financial results for the Quarter ended 30 June, 2021.



Key Performance Highlights	Q1 <i>'</i> 22	QoQ Growth	YoY Growth
Highest Gross Client Addition	1.2 mn	1 26%	1 247%
Highest Incremental NSE Active Clients	0.4 mn	1 21%	118%
Highest Number of Trades	248.5 mn	14%	1 93%
Highest Avg. Daily Turnover	₹4.5 trn	1 21%	1 635%
Highest Overall Retail Equity Turnover Market Share	22.7%	191bps	1 ,450bps
Avg. Client Funding Book Size	₹ 12.2 bn	1 26%	138%
Gross Revenues	₹ 4,745 mn	13%	1 92%
Profit from Continuing Operations	₹ 1,214 mn	19%	152%







EBDAT = Net Income - Emp. Cost - Other Opex



Commenting on the performance, Mr. Dinesh Thakkar, Chairman & Managing Director said, "Q1 '22 has been a very strong quarter for the industry and Angel Broking, across numerous parameters. We are witnessing a greater acceptance of equities, as a vehicle of wealth creation, by more people from Tier 2, 3 and beyond cities. This gives me confidence that we are at an inflection point and the journey of high growth will sustain over the medium and long term, with Angel Broking playing a pivotal role in deepening penetration.

Angel's growth is backed by our transformation into Digital First and Fintech business model, extensively using Artificial Intelligence and Machine Learning, to give our clients the best experience. As we add more products and augment our service offerings, we are redefining ourselves to "Angel One" from "Angel Broking".

In our endeavour to make investing and wealth creation simple and seamless, we plan to invest in augmenting our digital team, which will complement the business, as we spearhead our growth initiatives."

Commenting on the performance, Mr. Narayan Gangadhar, Chief Executive Officer said, "It is heartening to see that we continue to sustain high growth across parameters, even on a large base, with a majority of incremental clients coming from Tier 2, 3 and beyond cities. As Bharat opens up more aggressively, to the idea of systematic wealth creation, we shall witness a massive growth opportunity unfolding, for the fintech industry.

Our growing client base and their high activity levels on our platforms, speak volumes about the best in class digital experiences we offer them. This motivates us to keep innovating and introducing newer products and services that facilitate more efficient and effective trading for all our clients. We recently launched SmartStore, a marketplace for fintech-based products and services including rule-based investing solutions, investor education and a discussion forum where our clients can interact with each other.

With these thoughts in mind, we are creating an umbrella brand, "Angel One", that will resonate well with our target audience; as we partner in their wealth creation journey by offering them a host of financial products and services, digitally."







Business Performance at a Glance:

Angel's Turnover Market Share

Particulars	Q1′22	Q4 <i>'</i> 21	Growth
Overall Equity	22.7%	20.8%	191 bps
F&0	22.9%	20.9%	200 bps
Cash	13.8%	16.3%	-247 bps
Commodity	25.8%	25.5%	32 bps

Angel's Average Daily Turnover (ADTO)

Particulars (₹ bn)	Q1′22	Q4 <i>'</i> 21	Growth
Overall Equity	4,547	3,753	21.1%
F&0	4,394	3,599	22.1%
Cash	60	69	-12.3%
Commodity	55	60	-78%

Client Additions

The Company witnessed strong gross client addition of 1.20 mn in Q1 '22 as compared to 0.96 mn clients in Q4 '21

Total Income

- ▲ ₹4,745 mn in Q1 '22 vs ₹4,189 mn in Q4 '21, a growth of 13% QoQ
- A Income growth was aided by strong growth in client base and high client activity

EBDAT

- ▲ ₹1,663 mn in Q1 '22 vs ₹1,463 mn in Q4 '21, a growth of 14% QoQ
- EBDAT Margin (as % of Net Income) remained stable at 49%

Profit After Tax from continuing operations

▲ ₹1,214 mn in Q1 '22 vs ₹1,020 mn in Q4 '21, a growth of 19% QoQ

Dividend

A The Board of Directors have approved a 1st interim dividend of ₹ 5.15 per equity share of ₹ 10/- each, equivalent to 35% of the consolidated profit after tax, for the quarter

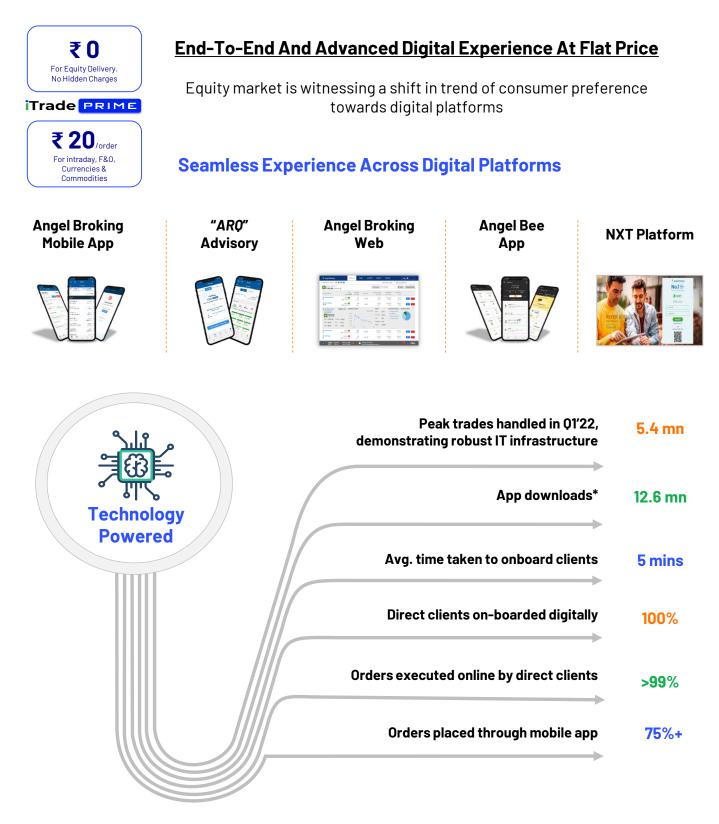




Financials are on Consolidated basis







* App downloads for Angel Broking Mobile App and Angel BEE upto 30 June, 2021







About Angel Broking Ltd.

Angel Broking Limited (ABL) (NSE: ANGELBRKG, BSE: 543235) is the largest listed retail stock broking house in India, in terms of active clients on NSE. ABL is a technology-led financial services company providing broking and advisory services, margin funding, loans against shares and distribution of third-party financial products to its clients under the master brand "Angel Broking". Recently, ABL board has decided to transition the business under a new Master brand "Angel One" to appeal to new age customers and to support new businesses other than broking in future. The broking and allied services are offered through (i) online and digital platforms and (ii) network of Authorized Persons.

ABL extensively uses Artificial Intelligence and Machine Learning to create a superior digital experience. ABL has built a host of digital properties like Angel Broking Mobile App, Angel BEE Mobile App, 'ARQ Prime' a rule-based investment engine, 'SmartAPI' a free-to-integrate API platform, 'Smart Money' an investor education platform, 'Smart Store' a marketplace for fintech products, learning platform and social forums for over 5 million clients.

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact

Company :



Angel Broking Ltd. CIN – U67120MH1996PLC101709 Mr. Hitul Gutka – Head IR Email Id – <u>hitul.gutka@angelbroking.com</u> +91 98331 37626 www.angelone.in **Investor Relations Advisors :**

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt. Ltd. CIN - U74140MH2010PTC204285 Mr. Shogun Jain / Mr. Shrikant Sangani shogun.jain@sgapl.net / shrikant.sangani@sgapl.net +91 77383 77756 / +91 79774 15681 www.sgapl.net