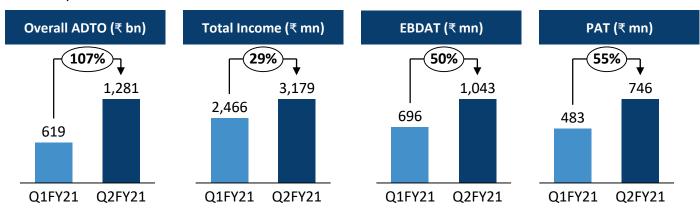
# Highest ever quarterly PAT at ₹ 746 mn in Q2FY21 2nd Interim dividend declared at ₹ 4.15 per equity share Strong Growth Momentum continues

**Mumbai, October 26<sup>th</sup>, 2020:** Angel Broking Limited (BSE: 543235) (NSE: ANGELBRKG), announced its un-audited consolidated financial results for the Quarter and Six months ended 30<sup>th</sup> September 2020.



Commenting on the performance, Mr. Dinesh Thakkar, Chairman & MD said, "Over the past 18 months, we have witnessed an exponential growth which is backed by our Digitally Powered business. With the use of technology we witnessed a multi-fold addition in clients, where 1 out of every 7 incremental demat account is opened with Angel Broking, led by seamless experience across our digital platforms.

On NSE, we are now the  $4^{th}$  Largest in terms of Active clients and  $3^{rd}$  largest in incremental addition of Active clients in H1FY21. We remain confident of continuing the growth momentum in quarters to come."

**Commenting on the Q2FY21 results, Mr. Vinay Agrawal, CEO said, "**We continue to gain significant market share across all segments. Our Average Daily Turnover (ADTO) has grown by 107% QoQ to ₹1,281 bn in Q2FY21. We will continue to fuel our growth through our Digital First & Client Centric approach, thereby having a sustainable and scalable model.

Accordingly in Q2FY21, we reported highest ever quarterly profit along with highest EBDAT margins at 49.3% reflecting clearly on the operating leverage benefits of Digital model in our business. We continue to put efforts on improving the quality of the growth in quarters to come."







#### **Business Performance at a Glance:**

#### **Angel's Turnover Market Share**

Particulars	Q2FY21	Q1FY21	Growth
Overall Equity	12.3%	8.2%	406bps
F&O	12.1%	7.8%	428bps
Cash	18.3%	17.3%	105bps
Commodity	28.4%	24.6%	384bps

#### **Angel's Average Daily Turnover (ADTO)**

Particulars (₹ bn)	Q2FY21	Q1FY21	Growth
Overall Equity	1,281	619	107%
F&O	1,129	511	121%
Cash	69	58	20%
Commodity	67	38	77%

#### Client Additions

△ Company witnessed strong net addition in client base which has grown by 59% QoQ to 539,567 clients in Q2FY21 from 339,573 clients in Q1FY21

#### Total Income

- ₹ 3,179 mn in Q2FY21 vs ₹ 2,466 mn in Q1FY21, a growth of 29% QoQ
- ▲ ₹5,645 mn in H1FY21 vs ₹3,851 mn in H2FY20, a growth of 47% sequentially
- Income growth was aided by strong growth in Net client addition

#### EBDAT

- ▲ EBDAT Margin (as % of Net Income) stood at 49.3% in Q2FY21 vs 43.0% for Q1FY21, an increase of ~629bps QoQ
- Asset Light model backed by Digital First Approach has led to operating leverage benefits

#### Profit After Tax from continuing operations

- ↑ 1,229 mn in H1FY21 vs ₹ 605 mn in H2FY20, a growth of 103% sequentially.









### **End-To-End And Advanced Digital Experience At Flat Price**

Equity market is witnessing a shift in trend of consumer preference towards digital platforms

## **Seamless Experience Across Digital Platforms**

Angel Broking Mobile App



"ARQ"
Advisory



Angel Broking Web



Angel Bee App



**NXT Platform** 





FULLY DIGITALIZED BUSINESS

6.7mn

App
downloads\*

5 mins

Avg. time taken to onboard clients 100%

Direct clients
on-boarded
digitally

25%+

Clients onboarded through DIY journey >99%

Orders executed online by direct clients

75%+

Of all orders

placed through

mobile app

<sup>\*</sup> App downloads for Angel Broking Mobile App and Angel BEE







#### **About Angel Broking Ltd.**

Angel Broking Ltd (ABL) is one of the largest retail broking houses in India in terms of active clients on NSE. ABL is a technology-led financial services company providing broking and advisory services, margin funding, loans against shares and financial products distribution to its clients under the brand "Angel Broking". Broking and allied services are offered through (i) online and digital platforms, and (ii) network of over 11,000 Authorized Persons.

ABL had more than 5.7 mn downloads of Angel Broking mobile application and over 1.0 mn downloads of Angel BEE mobile application, which enable clients to avail services digitally. Our customer outreach spans across approximately 96.8% or 18,635 pin codes in India. ABL manages ~₹ 192,830 mn in client assets and over 2.7 mn operational broking accounts.

#### Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

## For further information, please contact

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