Nilkamal

Performance Update

Y/E March (₹ cr)	2QFY2016	2QFY2015	% chg (yoy)	1QFY2016	% chg (qoq)
Net sales	482	458	5.1	458	5.2
EBITDA	50	31	63.3	52	(2.9)
EBITDA margin (%)	10.4	6.7	372bp	11.3	(87)bp
Adjusted PAT	26	7	276.1	25	1.8

Source: Company, Angel Research

Nilkamal reported a good set of numbers for 2QFY2016. It posted a top-line growth of 5.1% yoy to ₹482cr and a significant improvement in profitability. The raw material cost as a percentage of sales declined by 603bp yoy to 58.5%. However, the employee cost and other expenses increased by 55bp yoy and 176bp yoy to 6.7% and 24.3% of sales, respectively. As a result, the EBITDA margin expanded by 372bp yoy to 10.4%. Aided by higher other income, the net profit, at ₹26cr, came in higher than our estimate of ₹22cr.

Plastics division to benefit from revival in economy: After witnessing volume de-growth in FY2014, the Plastic division witnessed a volume growth of 10% in FY2015. Material Handling and Moulded Furniture segments of the plastic division are directly impacted by the macro environment and we expect them to maintain steady growth, given the positive economic outlook. Additionally, with no major capex plans going ahead and sufficient capacity to service recovery in demand, we expect operating leverage to come into play, thereby aiding the bottom-line.

Stable raw material cost to aid in maintaining margins: Polymer prices had declined by ~18% in the past quarter on yoy basis, thus leading to lower raw material costs. After showing some recovery owing to supply constraints, Polymer prices have resumed their downward movement, mainly tracing a similar movement in crude prices. Polymer prices are now expected to remain at current levels, or increase by not more than 5% from here on, which should enable NILK in maintaining its margins over FY2016-2017E.

Outlook and Valuation: We expect the company's Plastics business to post a CAGR of 9.0%, with an upturn in the economy, over FY2015E-2017E, which will aid the company to post revenue CAGR of 8.0%, over the same period, to ₹2,083cr. The EBITDA margin is expected to be at 10.3% in FY2017E. The company has lowered its debt significantly; resultantly, a lower interest cost is expected to boost the bottom-line. Consequently, we expect the company's bottom-line to more than double to ₹103cr in FY2017E from ₹42cr in FY2015. At the current market price, the stock is trading at FY2017E PE of 16.9x. **The stock has run up significantly post its 2QFY2016 results and at the current juncture, we have a Neutral rating on the stock.**

Financials (Standalone)

Y/E March	Sales (₹ cr)	OPM (%)	PAT (₹ cr)	EPS (₹)	RoE (%)	P/E (x)	P/BV (x)	EV/BITDA (x)	EV/Sales (x)
FY2016E	1,910	10.5	94	63.3	17.6	18.5	3.0	9.2	1.0
FY2017E	2,083	10.3	103	69.2	16.5	16.9	2.6	8.2	0.8

Source: Company, Angel Research; Note: CMP as of November 3, 2015

NEUTRAL

CMP	₹1,172
Target Price	-
Investment Period	-

Stock Info	
Sector	Plastic Products
Market Cap (₹ cr)	1,749
Net debt (₹ cr)	173
Beta	1.4
52 Week High / Low	1,179 / 316
Avg. Daily Volume	32,319
Face Value (₹)	10
BSE Sensex	26,591
Nifty	8,061
Reuters Code	NKML.BO
Bloomberg Code	NILK IN

Shareholding Pattern (%)	
Promoters	64.1
MF / Banks / Indian FIs	1.6
FII / NRIs / OCBs	3.6
Indian Public / Others	30.6

Abs.(%)	3m	1yr	3yr
Sensex	(5.7)	(4.6)	41.7
NILK	27.2	225.0	398.7

3 year daily price chart

Source: Company, Angel Research

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Exhibit 1: 2QFY2016 performance

Y/E March (₹ cr)	2QFY16	2QFY15	yoy chg (%)	1QFY16	qoq chg (%)	1HFY16	1HFY15	% chg
Net Sales	**482**	**458**	*5.1*	**458**	*5.2*	**939**	**875**	*7.3*
Net raw material	282	296	*(4.7)*	269	*4.6*	551	566	*(2.6)*
(% of Sales)	*58.5*	*64.5*	*(603)bp*	*58.8*	*(36)bp*	*58.7*	*64.6*	*(596)bp*
Staff Costs	32	28	*14.4*	31	*3.4*	64	56	*14.1*
(% of Sales)	*6.7*	*6.2*	*55bp*	*6.8*	*(12)bp*	*6.8*	*6.4*	*41bp*
Other Expenses	117	103	*13.3*	105	*11.4*	222	195	*14.2*
(% of Sales)	*24.3*	*22.6*	*176bp*	*23.0*	*135bp*	*23.7*	*22.2*	*143bp*
Total Expenditure	**431**	**427**	*0.9*	**406**	*6.3*	**837**	**816**	*2.5*
Operating Profit	**50**	**31**	*63.3*	**52**	*(2.9)*	**102**	**59**	*72.8*
OPM	*10.4*	*6.7*	*372bp*	*11.3*	*(87)bp*	*10.9*	*6.8*	*412bp*
Interest	4	8	*(44.2)*	5	*(13.6)*	9	15	0.0
Depreciation	13	14	*(8.5)*	12	*2.6*	25	28	*(10.6)*
Other Income	3.8	0.6	*490.3*	2.5	*48.4*	6	2	*311.8*
PBT	**37**	**10**	*277.3*	**37**	*0.3*	**74**	**17**	*325.6*
(% of Sales)	*7.7*	*2.1*		*8.1*		*7.9*	*2.0*	0.0
Tax	11	3		12		23	5	352
(% of PBT)	31	30		32		31	29	0.0
Reported PAT	**26**	**7**	*276.1*	**25**	*1.8*	**51**	**12**	*314.6*
PATM	*5.3*	*1.5*		*5.5*		*5.4*	*1.4*	0.0

Source: Company, Angel Research

Exhibit 2: Actual vs. Angel estimates (2QFY2016)

	Actual (₹ cr)	Estimate (₹ cr)	*Var (%)*
Total Income	**482**	**482**	*(0.2)*
EBIDTA	50	52	*(4.0)*
EBIDTA margin (%)	*10.4*	*10.9*	*(41)bp*
Adjusted PAT	**25.7**	**22**	*14.6*

Source: Company, Angel Research

Results as per expectation, bottom-line aided by lower interest outgo

NILK's standalone top-line for the quarter witnessed a 5.1% yoy increase to ₹482cr, in line with our estimate. The raw material cost as a percentage of sales declined by 603bp yoy to 58.5%. As per our estimates, average polyethylene prices declined by 18.5% on a yoy basis (8.4% decline on a qoq basis) during the quarter, resulting in improved gross margins. However, the employee cost and other expenses increased by 55bp yoy and 176bp yoy to 6.7% and 24.3% of sales, respectively. As a result, the EBITDA margin expanded by 372bp yoy to 10.4%. We had built in an EBITDA margin estimate of 10.9%.

The interest expense declined by 44.2% yoy to ₹4cr, which is on account of a reduction in the company's debt by ₹35cr. Also, the other income came in higher at ₹3.8cr against ₹0.6cr in the same quarter of the previous year. Aided by a better operating performance, lower interest outgo and higher other income, the net profit came in at ₹26cr, which is higher than our estimate of ₹22cr.

As far as segmental performance is concerned, the Plastics division witnessed a 5.0% yoy revenue growth to ₹409cr and the margins for the segment improved by 565bp yoy to 11.1%. The lifestyle segment's revenues grew by 6.6% yoy to ₹68cr while the segment reported a profit of ₹1cr. The Others segment, which includes the mattress business, saw a marginal decline in revenue, ie by 0.2% yoy to ₹8cr while the segment reported a loss of ₹0.8cr.

Exhibit 3: Segment wise performance

Y/E March (₹ cr)	2QFY2016	2QFY2015	% chg (yoy)	1QFY2016	% chg (qoq)
Total Revenue					
A) Plastics	409	389	*5.0*	402	*1.8*
B) Lifestyle	68	64	*6.6*	50	*34.2*
C) Others	8	9	*(0.2)*	8	*3.7*
Total	**485**	**461**	***5.1***	**460**	***5.4***
Less: Inter-Segmental Rev.	4	3		3	
Net Sales	**482**	**458**	***5.1***	**458**	***5.2***
Segmental Profit					
A) Plastics	45	21	*113.9*	47	*(3.8)*
B) Lifestyle	1	0	*2,186.2*	(2)	*(145.4)*
C) Others	(0.8)	(0)	*345.4*	(0)	*742.1*
Segmental Margin (%)					
A) Plastics	*11.1*	*5.4*	*565bp*	*11.7*	*(65)bp*
B) Lifestyle	*1.5*	*0.1*	*145bp*	*(4.5)*	*600bp*
C) Others	*(9.3)*	*(2.1)*	*(725)bp*	*(1.1)*	*(819)bp*

Source: Company, Angel Research

Investment Arguments

Plastics division to benefit from revival in economy

The Plastics business, accounts for ~86% of the company's total revenue. Owing to a poor macro environment, the Plastics division had witnessed volume de-growth in FY2014. However, the division has rebounded well in FY2015, posting a volume growth of 10%. We expect both the segments of the division, viz Material Handling and Moulded Furniture, to benefit from an expected improvement in the macro conditions in the country.

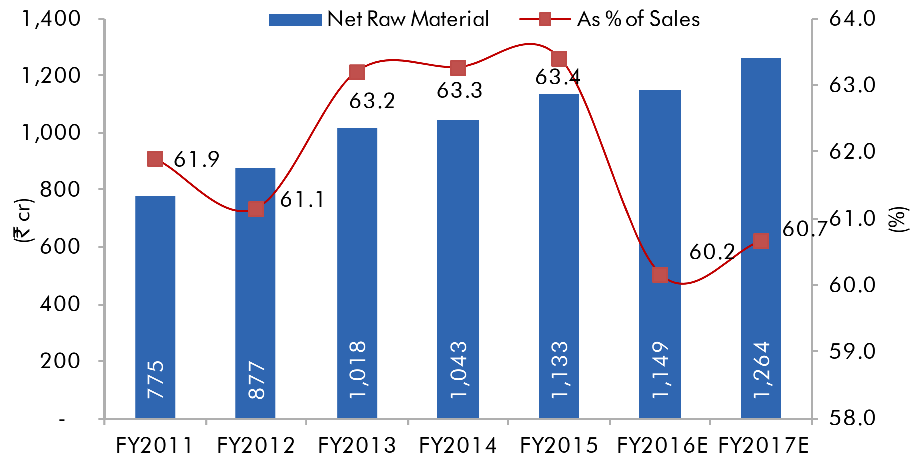
The Material Handling segment is B2B in nature and is an important part of industrial activity. NILK is a 'One Stop Shop' for material handling solutions, with the company being the largest manufacturer of plastic crates and other products like pallets, metal storage racks, and material handling equipment for various industries. Supreme Industries, which is the second largest player in the MHE segment in the industry is relatively smaller than Nilkamal.

Stable raw material prices going ahead to lead to sustainable margins

Since the year 2011 and until recent past, Brent crude has been trading at higher levels of ~US$100/barrel, mainly due to higher consumption from China. A shift from crude to alternate energy resources (shale) and a slowing global economy have resulted in reduction in demand for crude, thereby causing Brent prices to plummet from US$112/barrel in July 2014 to current levels of US$49/barrel, down by ~56% during the period.

Polymer prices have declined in the past quarter by close to 18.5% on a yoy basis tracing lower crude prices, thus benefiting NILK as polymers are the main raw material for the plastic industry. Polymer prices are now expected to remain at current levels, or increase by not more than 5% from here on, which should enable NILK in maintaining its margins over FY2016-2017E.

Exhibit 4: Stable RM prices to help margins



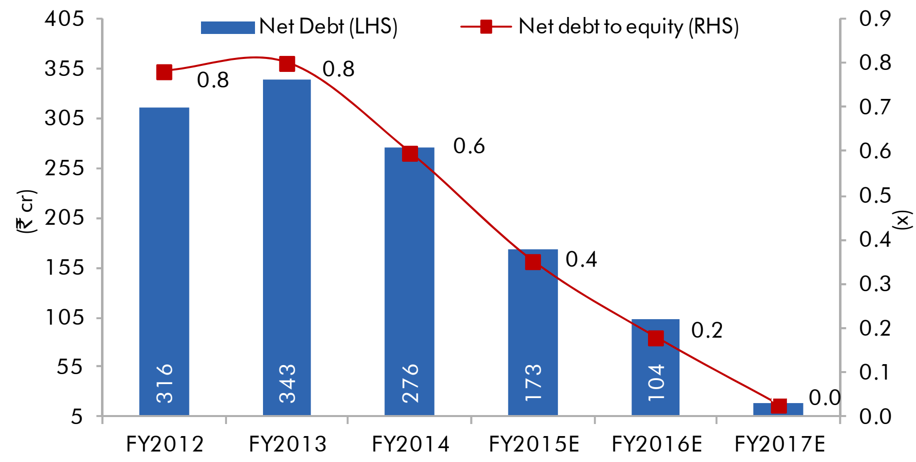
Source: Company, Angel Research

Strong Balance Sheet

NILK's balance sheet is stress free with its net-debt/equity maintained below the 1.0x mark over the past three years. The debt level of the company declined significantly in FY2015, while there was a further reduction by ~₹35cr in 1HFY2016. The benefits of this are evident in the decline in interest expense over the past two quarters which are adding directly to the bottom-line. As on FY2015, the net debt to equity stood at 0.4x which we expect to decline to 0.2x levels by FY2016E, with the current reduction in loans. We expect the company to be almost net debt free by FY2017E. The company has sufficient capacity in place to cater to improvement in demand and we expect operating leverage to come into play.

The asset turnover (Gross Block) is expected to increase from 2.5x in FY2015 to 2.7x in FY2017E due to an expected sales CAGR of 8.0% over FY2015-17E and gross block CAGR of 4.0%. The working capital cycle has improved to 82 days in FY2015 from 94 days in FY2014. This is on the back of inventory days coming down to 59 days in FY2015 from 67days in FY2014 and with debtor days declining from 50 days in FY2014 to 46 days in FY2015.

Exhibit 5: Net debt to equity to decline

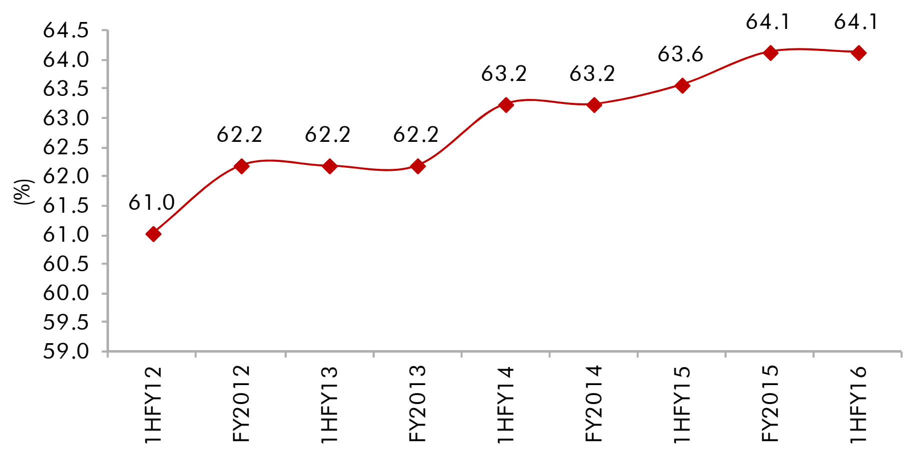


Source: Company, Angel Research

Increase in Promoter's stake

The company's Promoters have steadily increased their stake in the company over the past few years from 61.0% to 64.1%. The Promoter of the company is said to have the best insight into his business and this steady increase in stake indicates that they are positive about the future prospects of the company.

Exhibit 6: Increase in Promoter's Stake



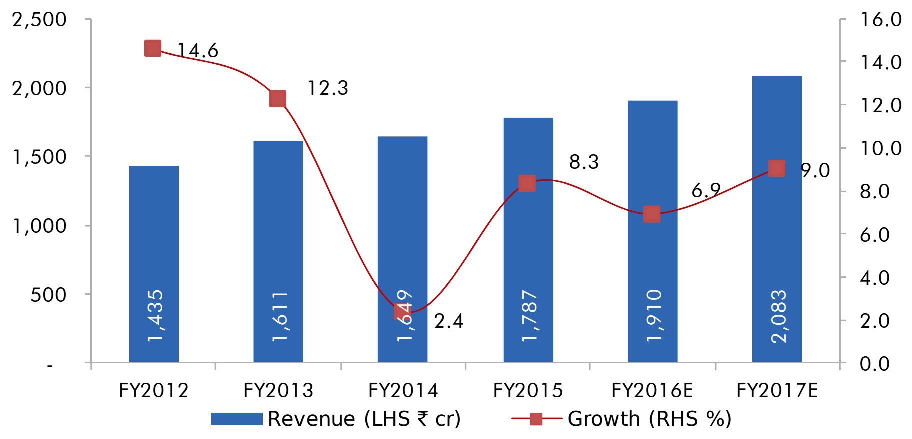
Source: Company, Angel Research

Financials

Revival in Indian economy to aid revenue growth

We are estimating the company's Plastics division to post a CAGR of 9.0% over FY2015E-17E resulting in the overall top-line registering a CAGR of 8.0% over FY2015-2017E to ₹2,083cr in FY2017E.

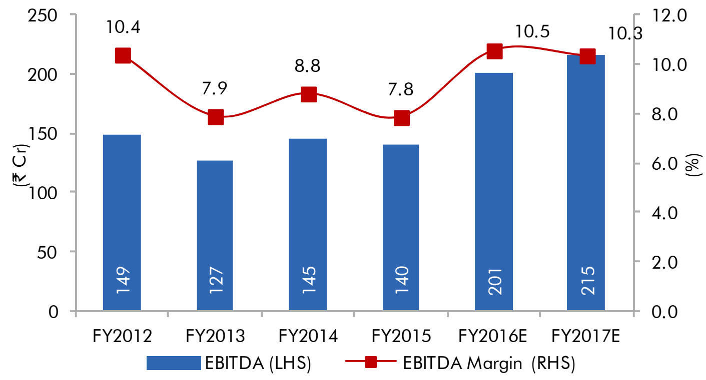
Exhibit 7: Revenue to post 8.0% CAGR over FY2015-17E



Source: Company, Angel Research

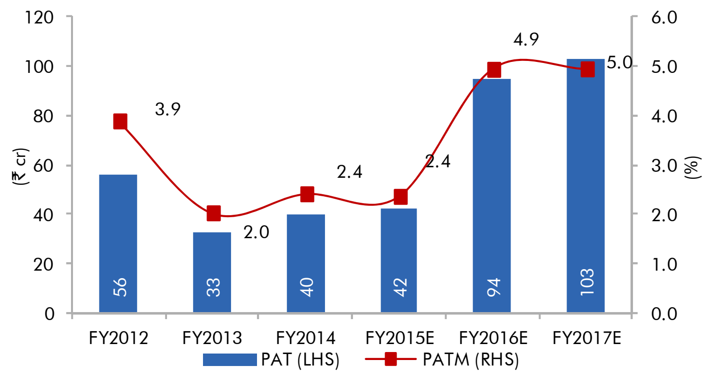
We expect the EBITDA margin to improve marginally by 249bp over FY2015-2017E to 10.3%. The company has reduced its debt level in FY2015E by ₹95cr (net debt including current maturities) and it has reduced an additional ~₹35cr in the current year. This has resulted in lower interest outgo so far. We expect the benefits to add up to the bottom-line which in our view should more than double to ₹103cr in FY2017E from ₹42cr in FY2015.

Exhibit 8: EBITDA margins to rebound



Source: Company, Angel Research

Exhibit 9: PAT trajectory



Source: Company, Angel Research

Exhibit 10: Relative valuation (Trailing twelve months)

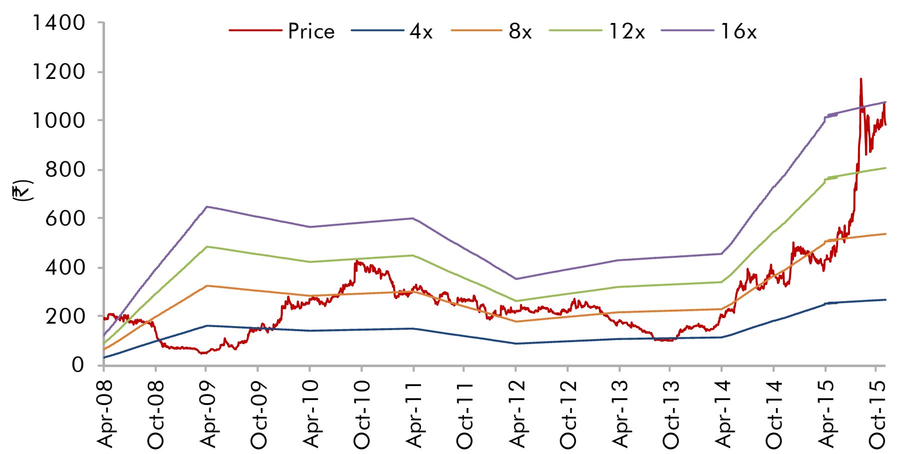
Company	Mcap (₹ cr)	Sales (₹ cr)	OPM (%)	PAT (₹ cr)	EPS (₹)	RoE (%)	P/E (x)	P/BV (x)	EV/BITDA (x)	EV/Sales (x)
Nilkamal	1,749	1,841	9.8	81	54.4	14.9	21.5	3.2	10.2	1.0
Supreme Industries	8,031	4,237	15.9	322	25.3	25.9	25.0	6.5	11.9	1.9

Source: Company, Angel Research

Outlook and Valuation

We expect the Material Handling segment of the Plastics division to be the main beneficiary from an expected up-turn in the economy. We have built in revenue CAGR of 8.0% over FY2015-17E to ₹2,083cr. The EBITDA margin is expected to be at 10.3% in FY2017E. With lower interest out go, the net profit is expected to be at ₹103cr in FY2017E. At the current market price, the stock is trading at FY2017E PE of 16.9x. **We have a Neutral rating on the stock.**

Exhibit 11: One-year forward PE chart



Source: Company, Angel Research

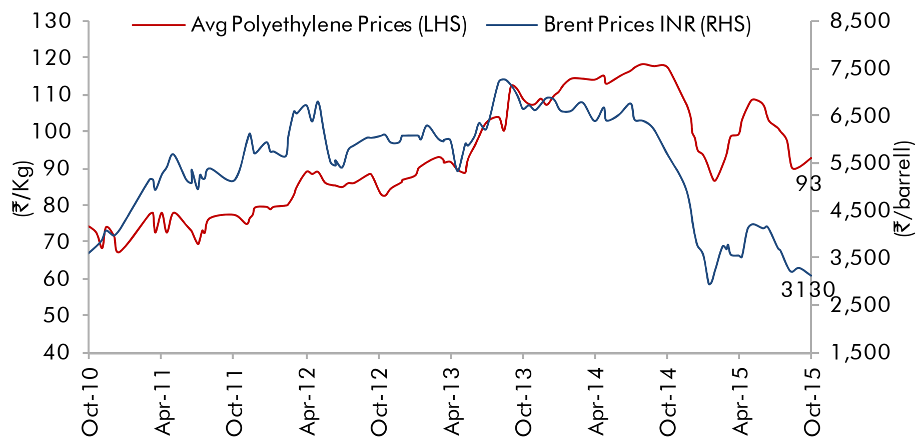
Concerns

Volatile raw material prices: Raw materials account for 63% of net sales. High volatility in crude and raw material prices could have a negative impact on the company's performance.

Economic Slowdown: Economic slowdown will have a negative impact on the performance of the company as both plastics and @home are dependent on the economic scenario.

Competition from the unorganized segment: Availability of low priced furniture from the unorganized segment poses a threat as they are able to undercut prices by compromising on quality.

Exhibit 12: Crude and Polypropylene price fluctuation



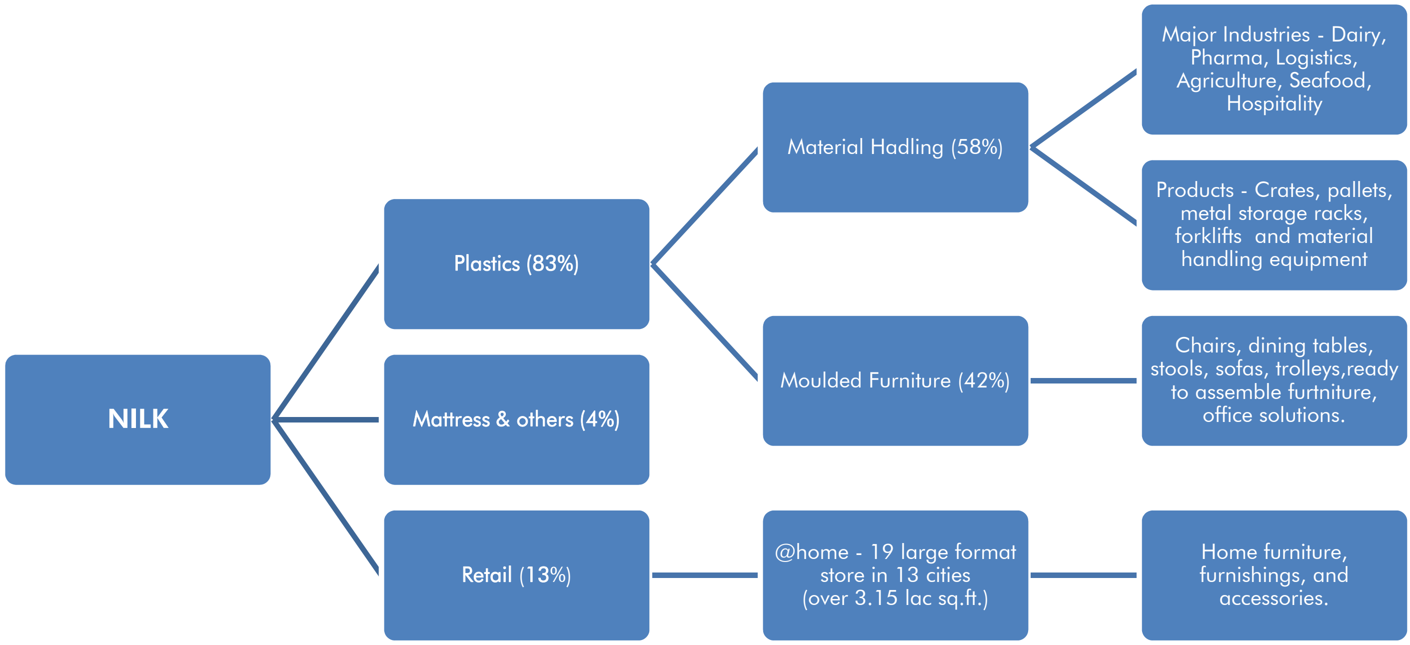
Source: Company, Angel Research

Company background

Incorporated in 1985, Nilkamal Ltd (NILK) is a market leader in moulded plastic products. The company has three divisions, viz Plastics, Lifestyle Furniture, and Furnishings and Accessories. The products of these divisions are sold through the company's retail chain "@home"; further, the company has recently forayed into the mattress business. The company's manufacturing plants are located at Barjora and Hooghly in West Bengal, Hosur in Tamil Nadu, Jammu, Kharadapada and Vasona in Dadra & Nagar Haveli, Noida in UP, Sinnor in Maharashtra and in Pudducherry.

NILK is a market leader in the Material Handling segment, backed by its ability to directly reach a very diverse set of industrial customers through 400+ self-employed sales people operating from 50+ regional sales offices across India. The Moulded Furniture segment of the company enjoys a ~39% market share in its category. NILK has 26 small format stores along with a strong network of 40+ depots and 1000+ channel partners on a pan India basis, thus enabling it to serve the remotest rural markets. Its retail store chain "@home", operates 18 stores across 13 cities covering a retail space of over 3.15 lakh sq. ft.

Exhibit 13: NILK Divisions



Source: Company, Angel Research

Subsidiaries

Nilkamal Eswaran Plastic Pvt. Ltd (Sri Lanka): 76% holding; the company is a leading manufacturer of moulded furniture in Sri Lanka.

Nilkamal Eswaran Marketing Pvt. Ltd (Sri Lanka): 76% holding.

Nilkamal Crates & Bins FZE (UAE): A wholly owned subsidiary, manufacturing and exporting plastic containers, pallets, parts bins, waste bins, ice boxes, metal wire cage and hand pallet trucks.

Joint Ventures

Nilkamal BITO Storage Systems Pvt. Ltd: 50% JV; into manufacturing and selling of metal storage systems.

Cambro Nilkamal Pvt Ltd: 50% JV; manufactures hospitality products suited for large restaurants and hotels.

Profit and loss statement (standalone)

Y/E March (₹ cr)	FY2013	FY2014	FY2015E	FY2016E	FY2017E
Net Sales	1,611	1,649	1,787	1,910	2,083
Other operating income	-	-	-	-	-
Total operating income	**1,611**	**1,649**	**1,787**	**1,910**	**2,083**
% chg	*12.3*	*2.4*	*8.3*	*6.9*	*9.0*
Net Raw Materials	1,018	1,043	1,133	1,149	1,264
% chg	*16.0*	*2.5*	*8.6*	*1.4*	*10.0*
Power and Fuel	47	40	41	46	48
% chg	*10.9*	*(15.8)*	*3.4*	*12.1*	*4.5*
Personnel	102	105	113	122	131
% chg	*12.9*	*3.7*	*7.2*	*8.2*	*7.3*
Other	317	316	360	392	425
% chg	*14.8*	*(0.4)*	*14.0*	*8.8*	*8.5*
Total Expenditure	1,484	1,504	1,647	1,709	1,868
EBITDA	**127**	**145**	**140**	**201**	**215**
% chg	*(14.7)*	*14.3*	*(3.4)*	*43.8*	*6.9*
(% of Net Sales)	*7.9*	*8.8*	*7.8*	*10.5*	*10.3*
Depreciation & Amortisation	44	49	54	53	55
EBIT	**82**	**96**	**86**	**149**	**160**
% chg	*(23.8)*	*16.5*	*(10.2)*	*72.4*	*7.4*
(% of Net Sales)	*5.1*	*5.8*	*4.8*	*7.8*	*7.7*
Interest & other Charges	**43**	**41**	**32**	**21**	**18**
Other Income	4	4	6	12	10
(% of Net Sales)	*0.3*	*0.2*	*0.3*	*0.6*	*0.5*
Recurring PBT	**39**	**55**	**54**	**127**	**141**
% chg	*(42.4)*	*38.3*	*(0.6)*	*134.7*	*11.1*
PBT (reported)	**44**	**58**	**61**	**139**	**152**
Tax	12	18	18	44	49
(% of PBT)	*28.6*	*31.1*	*29.8*	*32.0*	*32.0*
PAT (reported)	**31**	**40**	**42**	**94**	**103**
Extraordinary Expense/(Inc.)	(2)	-	-	-	-
ADJ. PAT	**33**	**40**	**42**	**94**	**103**
% chg	*(41.2)*	*21.7*	*6.1*	*122.5*	*9.3*
(% of Net Sales)	*2.0*	*2.4*	*2.4*	*4.9*	*5.0*
Basic EPS (₹)	**22.1**	**26.8**	**28.5**	**63.3**	**69.2**
Fully Diluted EPS (₹)	**22.1**	**26.8**	**28.5**	**63.3**	**69.2**
% chg	*(41.2)*	*21.7*	*6.1*	*122.5*	*9.3*
Dividend	7	7	8	8	8
Retained Earning	24	33	35	87	96

Balance sheet (Standalone)

Y/E March (₹cr)	FY2013	FY2014	FY2015E	FY2016E	FY2017E
SOURCES OF FUNDS					
Equity Share Capital	15	15	15	15	15
Reserves& Surplus	414	448	478	564	660
Shareholders' Funds	**429**	**463**	**492**	**579**	**675**
Total Loans	394	320	207	176	167
Other Long Term Liabilities	32	33	37	37	37
Long Term Provisions	7	7	7	7	7
Deferred Tax (Net)	22	24	16	16	16
Total Liabilities	**885**	**847**	**759**	**815**	**902**
APPLICATION OF FUNDS					
Gross Block	681	717	716	745	774
Less: Acc. Depreciation	343	385	432	485	540
Less: Impairment	-	-	-	-	-
Net Block	**338**	**333**	**284**	**260**	**234**
Capital Work-in-Progress	4	2	1	1	1
Lease adjustment	-	-	-	-	-
Goodwill	-	-	-	-	-
Investments	**25**	**26**	**26**	**26**	**26**
Long Term Loans and adv.	51	56	52	52	52
Other Non-current asset	1	0	1	1	1
Current Assets	**608**	**579**	**557**	**636**	**764**
Cash	25	18	8	46	123
Loans & Advances	48	43	40	41	42
Inventory	305	301	277	309	337
Debtors	230	218	232	240	262
Other current assets	-	-	-	-	-
Current liabilities	**143**	**149**	**161**	**161**	**176**
Net Current Assets	**465**	**430**	**395**	**475**	**587**
Misc. Exp. not written off	-	-	-	-	-
Total Assets	**885**	**847**	**759**	**815**	**902**

Cash flow statement (Standalone)

Y/E March (₹cr)	FY2013	FY2014	FY2015E	FY2016E	FY2017E
Profit before tax	44	58	61	139	152
Depreciation	44	49	54	53	55
Change in Working Capital	(52)	28	25	(41)	(36)
Direct taxes paid	(12)	(18)	(27)	(44)	(49)
Others	(4)	(4)	(6)	(12)	(10)
Cash Flow from Operations	**19**	**113**	**106**	**94**	**113**
(Inc.)/Dec. in Fixed Assets	(51)	(34)	2	(29)	(30)
(Inc.)/Dec. in Investments	0	(0)	0	0	0
(Incr)/Decr In LT loans & adv.	(1)	(5)	4	-	-
Others	4	4	6	12	10
Cash Flow from Investing	**(48)**	**(36)**	**12**	**(17)**	**(19)**
Issue of Equity	-	-	-	-	-
Inc./(Dec.) in loans	32	(74)	(109)	(31)	(9)
Dividend Paid (Incl. Tax)	(7)	(7)	(8)	(8)	(8)
Others	9	(3)	(11)	-	-
Cash Flow from Financing	**34**	**(84)**	**(128)**	**(39)**	**(17)**
Inc./(Dec.) in Cash	5	(7)	(10)	38	77
Opening Cash balances	**20**	**25**	**18**	**8**	**46**
Closing Cash balances	**25**	**18**	**8**	**46**	**123**

Key Ratios (Standalone)

Y/E March	FY2013	FY2014	FY2015E	FY2016E	FY2017E
Valuation Ratio (x)					
P/E (on FDEPS)	53.2	43.7	41.2	18.5	16.9
P/CEPS	22.6	19.7	18.2	11.9	11.0
P/BV	4.1	3.8	3.6	3.0	2.6
Dividend yield (%)	0.4	0.4	0.4	0.4	0.4
EV/Net sales	1.3	1.2	1.1	1.0	0.8
EV/EBITDA	16.5	14.0	13.7	9.2	8.2
EV / Total Assets	2.4	2.5	2.6	2.3	2.0
Per Share Data (₹)					
EPS (Basic)	22.1	26.8	28.5	63.3	69.2
EPS (fully diluted)	22.1	26.8	28.5	63.3	69.2
Cash EPS	51.8	59.6	64.5	98.5	106.3
DPS	4.7	4.6	4.5	4.5	4.5
Book Value	287.6	310.1	330.0	388.1	452.1
DuPont Analysis					
EBIT margin	5.1	5.8	4.8	7.8	7.7
Tax retention ratio	0.7	0.7	0.7	0.7	0.7
Asset turnover (x)	2.1	2.1	2.4	2.7	2.8
ROIC (Post-tax)	7.6	8.3	8.1	14.1	14.9
Cost of Debt (Post Tax)	8.1	8.0	8.5	7.6	7.2
Leverage (x)	0.8	0.6	0.4	0.2	0.0
Operating ROE	7.1	8.6	8.0	15.3	15.1
Returns (%)					
ROCE (Pre-tax)	9.9	11.4	11.0	19.3	19.0
Angel ROIC (Pre-tax)	10.6	12.1	11.6	20.7	21.9
ROE	7.9	9.0	8.9	17.6	16.5
Turnover ratios (x)					
Asset TO (Gross Block)	2.5	2.4	2.5	2.6	2.7
Inventory / Net sales (days)	66	67	59	56	57
Receivables (days)	48	50	46	46	46
Payables (days)	34	36	34	34	34
WC cycle (ex-cash) (days)	94	94	82	78	78
Solvency ratios (x)					
Net debt to equity	0.8	0.6	0.4	0.2	0.0
Net debt to EBITDA	2.7	1.9	1.2	0.5	0.1
Int. Coverage (EBIT/ Int.)	1.9	2.3	2.7	7.0	8.8

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Disclosure of Interest Statement	**Nilkamal**
1. Analyst ownership of the stock	No
2. Angel and its Group companies ownership of the stock	No
3. Angel and its Group companies' Directors ownership of the stock	No
4. Broking relationship with company covered	No

Note: We have not considered any Exposure below ₹1 lakh for Angel, its Group companies and Directors

Ratings (Based on expected returns over 12 months investment period):	*Buy (> 15%)*	*Accumulate (5% to 15%)* *Reduce (-5% to -15%)*	*Neutral (-5 to 5%)* *Sell (< -15%)*